

SECTION 21: PROPOSED FIXED MEAL RATES

The SFA shall insert the Projected Annual Units and the Offeror shall insert their rate per unit. The SFA will verify and complete the estimated total for each meal type and calculate the total estimated amount of proposal. The Offeror shall not plead misunderstanding or deception because of such estimate of quantities, or of the character, location, or other conditions pertaining to the solicitation and/or Contract.

PER MEAL PRICES MUST BE A FIXED PRICE PER MEAL RATE AND CALCULATED AS IF NO USDA COMMODITIES WILL BE RECEIVED

	Projected Annual Units	Rate Per Unit	Estimated Total**
<u>School Nutrition Programs (SNP)/ Seamless Summer Option (SSO)</u>			
Reimbursable Breakfasts with Milk	<u>149,000</u>	<u>2.15</u>	<u>320,350.00</u>
Reimbursable Lunches with Milk*	<u>624,000</u>	<u>4.22</u>	<u>2,633,280.00</u>
Reimbursable After-School Snacks	<u>N/A</u>	<u>_____</u>	<u>_____</u>
Special Milk Program (SMP)	<u>N/A</u>	<u>_____</u>	<u>_____</u>
Fresh Fruit and Vegetable Program	<u>N/A</u>	<u>_____</u>	<u>_____</u>
A la Carte Equivalents Fee*	<u>103,000</u>	<u>4.22</u>	<u>434,660.00</u>
Management Fee per School Meal (breakfast and lunch only)	<u>N/A</u>	<u>_____</u>	<u>_____</u>

Total Estimated Amount of Proposal** \$3,388,290.00

*Solicitation rates for SNP reimbursable Lunch and A la carte equivalency fee must be the same.
 **All totals must be carried out to the second decimal place and must not be rounded.

OrganicLife, LLC.

Name of Offeror
 435 W. Erie St. Suite 104 Chicago IL 60654
 Street Address City State Zip Code

By submission of this proposal, the Offeror certifies that, in the event the Offeror receives an award under this solicitation, the Offeror shall operate in accordance with all applicable current program regulations. This agreement shall be in effect for the period specified, not to exceed one year, and may be renewed by mutual agreement for four additional one-year Contract Terms.

2/28/2024 *Jillian Scholl* VP of Business Development
 Date Signature of Offeror Title

**Community Unit School District 200
FSMC RFP Fixed Price Contract**

2/28/24 10:00 a.m.

	Breakfast	Lunch	A La Carte Equivalent	Total	Difference from Low Bid	% increase (from current)
Projected Quantity	149,000	624,000	103,000			
Aramark	\$2.55	\$4.3826	\$4.3826	\$3,566,100.20	\$177,810.20	7.79%
Arbor	\$2.10	\$4.95	\$4.95	\$3,911,550.00	\$523,260.00	18.23%
Organic Life	\$2.15	\$4.22	\$4.22	\$3,388,290.00	N/A LOW	2.42%
Quest	\$2.53	\$4.46	\$4.46	\$3,619,390.00	\$231,100.00	9.40%
Whitsons	\$2.25	\$4.6109	\$4.6109	\$3,687,374.30	\$299,084.30	11.46%
Current Pricing	\$2.15	\$4.11	\$4.11	\$3,308,320.00		

**Community Unit School District 200
FSMC RFP Fixed Contract**

Evaluation Criteria

Feb - Apr 2024

	Total Points	Aramark	Arbor	Organic Life	Quest	Whitsons
Cost / Financial Proposal	35	34	31	35	33	32
Promotion of health and well-being of students	15	14	13.5	13	15	15
Local food products	5	4	4	5	5	4
Hormone and pest practices	5	3	4	4	4	4
Animal welfare	5	4	4	4	4	4
Contracting with Small and Minority Businesses, Women's Business Enterprises, and Labor Surplus Area Firms	5	4	5	5	5	5
Blind Taste Testing	10	7	6	10	8	9
SUBTOTAL - TOP 2 Awarded Site Visits	80	70	67.5	76	74	73
Site Visit / Taste Testing	10	N/A	N/A	9	10	N/A
References / K-12 Experience	10	N/A	N/A	10	10	N/A
TOTAL	100	N/A	N/A	95	94	N/A